



---

## ENROLLMENT MANAGEMENT COMMITTEE

Tuesday, April 15, 2025, 3:30-5:00 p.m., via Zoom

### **DRAFT MINUTES**

#### **Voting Members Present:**

Claire Coyne (Co-chair)

Dr. Matthew Morin (Co-chair)

Mark DeAsis (Co-chair)

Huong Banh

Alan Casas

Andy Gonis

Dr. Maria Dela Cruz

Dr. Marvin Gabut

Dr. Daniel Martinez

Dr. Greg Toya

Dr. Jeffrey Lamb

Kelly Nguyen

Andrea Picchi

Kristen Robinson

#### **1. Call to Order and Quorum Check**

- The meeting was called to order, but it was noted that a quorum had not yet been established.
- The committee agreed to proceed with information items until quorum could be reached.

---

#### **2. Fraudulent Student Enrollment Update**

- **Presenter:** Mark DeAsis
- Mark provided an update on fraudulent student enrollment, highlighting:
  - A significant reduction in the number of fraudulent accounts due to the implementation of AI filters and registration blocks.
  - The number of “1-PF” and “2-PF” students expected in the summer and fall terms has dropped substantially.
  - Kristen Robinson noted that she had no PFs (probationary fraudulent students) on her roster for late-start classes this term, a positive sign of progress.

---

#### **3. Establishment of Quorum**

- Quorum was reached during the information items discussion.
- The committee returned to official business and:
  - Approved the agenda.
  - Approved the minutes from the prior meeting.

- Both actions passed
- 

#### 4. Enrollment Management Academy – July in San Diego

- **Presenter:** Dr. Matthew Morin
  - Matt shared that a group has registered for the upcoming academy:
    - Participants include Dr. Matthew Morin, Mark DeAsis, and Dr. Daniel Martinez.
    - Three additional spots are available, with the hope that at least two will be filled by faculty members.
  - The committee discussed potential goals for the academy.
    - Dr. Daniel Martinez shared that last year's academy helped develop the current enrollment dashboards in use for division planning.
    - Dr. Hubbard suggested that this year's focus should be on using student education plans to guide scheduling, helping to create a tighter connection between student needs and FTES projections.
    - Dr. Martinez agreed to distribute documents from last year's academy to aid in planning discussions.
- 

#### 5. Proposed FTES Planning and Scheduling Process

- **Presenter:** Dr. Matthew Morin
- Matt outlined a proposed FTES planning process grounded in prior committee discussions. Key principles include:
  - A **bottom-up approach** driven by department chairs and faculty using local expertise and dashboard data.
  - An **executive-level overlay** establishing institutional targets based on budget projections, policy changes, and statewide trends.
- The proposed process includes the following phased approach:

##### Phase 1: Simultaneous Planning

- Department chairs and faculty review historical FTES and enrollment data using the Enrollment Management Dashboard to develop local FTES projections.
- Simultaneously, the executive leadership team (VPs and Deans) establish an institutional FTES target using SCFF and budgetary context.

## **Phase 2: Reconciliation**

- Departmental and institutional targets are reviewed together in the EMC to ensure alignment and identify gaps or overages.

## **Phase 3: Scheduling Template Input**

- Department chairs input proposed section counts by modality into a scheduling tool provided by the Office of Research, based on their FTES projections.

## **Phase 4: Unstaffed Schedule Development**

- Departments build an unstaffed schedule reflecting the agreed-upon section targets.
- This unstaffed schedule serves as a planning tool and a basis for faculty assignment in the next scheduling cycle.

## **Phase 5: Real-Time Tracking**

- The Research Office maintains a live dashboard showing:
    - Section build progress
    - Enrollment in built sections
    - Actual FTES against targets
  - This allows for real-time monitoring and adjustment during registration periods.
- 

## **6. Next Steps**

- Dr. Lamb emphasized the need for this committee to finalize and operationalize the planning process by fall.
  - The committee will continue to review and revise the proposed FTES planning workflow in the next meetings, informed by academy planning discussions.
- 

**Adjournment:** meeting was adjourned at 5:05PM